

Project title	Rural tourism – a sure step towards boosting the cross-border cooperation between districts of Soroca (Republic of Moldova) and Yampil (Ukraine, Vinnytsya Oblast)
Organisation	Institute for Development and Social Initiatives (IDIS) “Viitorul”

Job description

Job Name	Consultant in business development
Job Level	Expertise
Main purpose	To provide support to touristic services providers in developing their services
Specific conditions for the job	<ul style="list-style-type: none"> • Activity outside the locality of residence (frequent trips in Soroca, Republic of Moldova and Yampil, Ukraine). Transportation costs will be covered by the project. • Activity in public spaces, with a large and heterogeneous audience. • Part-time employment
Studies required for the job	<ul style="list-style-type: none"> • University degree in economics, business, marketing, public administration or related fields (law, economic international relations, etc.) • Masters or PhD studies in the respective fields and studies abroad are a great advantage; • Flexible and able to multitask on several different aspects of a project or on multiple projects; • Able to produce quality work with strict deadlines etc.
Training	<ul style="list-style-type: none"> • Experience of delivering training at a variety of levels (at least 5 years); • Experience of participating at the trainings in the field.
Computer skills	Strong working knowledge of Microsoft Word, Excel, Power Point Presentation
Languages	Fluency in Romanian / Russian. Knowledge of English would be an advantage
Working experience	<ul style="list-style-type: none"> • At least 5 years' experience in related field; • Demonstrated experience in providing mentorship and/or coaching and business development support • Demonstrated experience in providing business training - Proven facilitation and mentoring/coaching skills • Experience in working with enterprises in similar contexts
Skills required	<ul style="list-style-type: none"> • the ability to work as part of a team; • interpersonal and communication (both oral and written) skills; • creativity and innovation; • problem-solving and strategic planning ability; • analytical skills; • flexibility; • the ability to cope with pressure and challenges; • commercial awareness and understanding of business environments
Specific requirements	<ul style="list-style-type: none"> • Sensitivity and adaptability to cultural, gender, religion, race, nationality and age; • Highest standards of integrity, discretion and loyalty.
Main Responsibilities	<ul style="list-style-type: none"> • Analyses of touristic potential of localities from Soroca district and Iampil (Vinnitsa region, Ukraine)

	<ul style="list-style-type: none">• Identification of potential touristic service providers from Soroca and Iampil, Vinnistya region, Ukraine• Provide consultancy regarding launching business in the field of rural tourism• Provide consultancy in developing business plans for creating/developing agro-touristic pension• Provide consultancy in developing policy at district level regarding development of rural tourism (development of action plan)• Perform other duties delegated in accordance with the position.
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